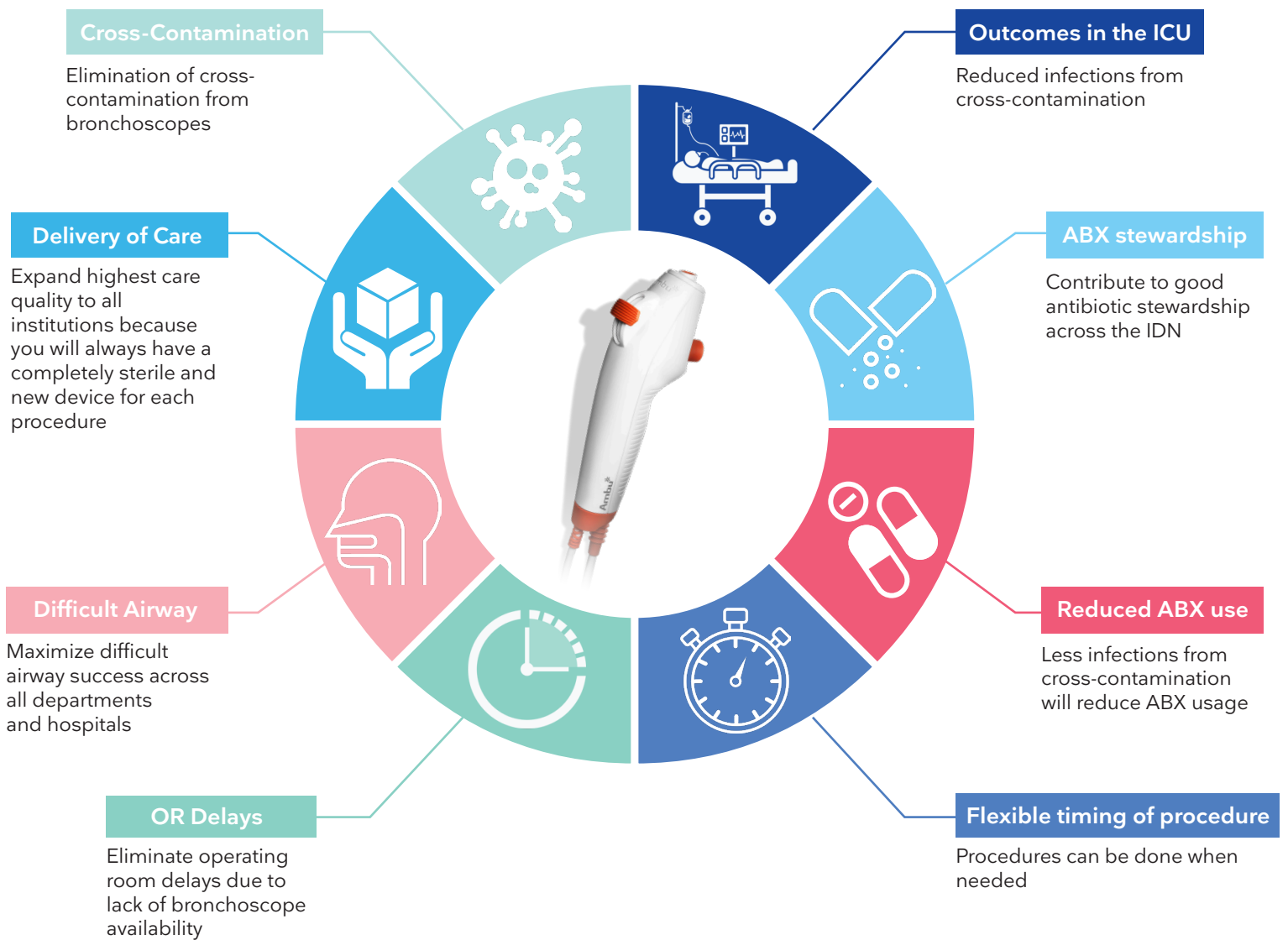


aScope™ 4 Broncho is Cost-Effective and Improves Clinical Outcomes



Clinical benefits of standardizing with single-use aScope



Reusable bronchoscope total cost per use of \$733

CAPITAL INVESTMENT

Bronchoscope capital investment cost



\$25,000-\$40,000* VIDEO & HD
\$9,000-\$15,000* FIBEROPTIC



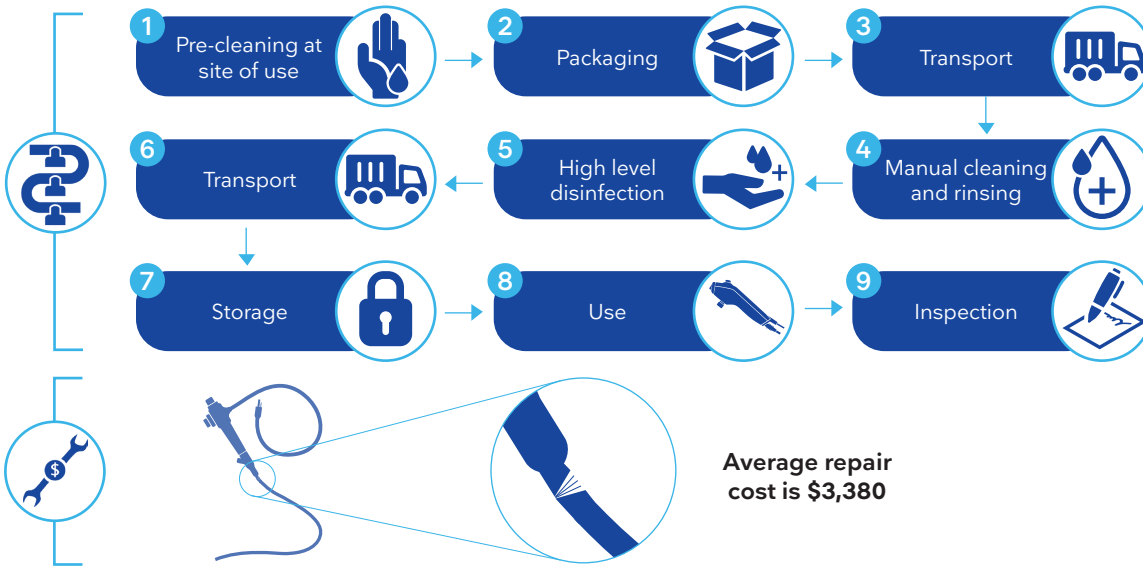
Cost of rack	
Video processor	\$26,600*
Light source	\$15,300*
Image recorder	\$19,900*



Average capital investment cost

\$126
per procedure*

REPROCESSING & REPAIRS

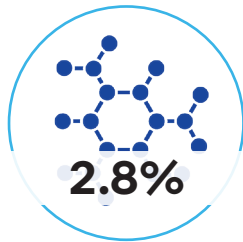


\$101
per procedure*

\$99
per procedure*

CROSS-CONTAMINATION

Infection rate from reusable bronchoscopes*



x

Cost of VAP*



=

Financial impact of patient-to-patient cross-contamination:

\$330
per procedure

- Systematic review including 16 published studies
- # of procedures - 3,120
- 476 cases of contaminated scopes
- 86 cases resulting in infection

- CDC review of direct medical costs; adjusted for inflation
- Majority of patients infected by a contaminated bronchoscope are diagnosed with pneumonia. Hence cost of VAP is used as reference cost.



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*Sources can be found at: www.ambuusa.com/references/bronchoscope